

# Financial Tear Sheet

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## Corporate Profile

International Speedway Corporation, ("ISC") founded in 1953, is a leading promoter of motorsports-themed entertainment activities in the United States. The Company owns and/or operates 13 of the nation's premier motorsports entertainment facilities, which in total, have approximately 763,500 grandstand seats and 548 suites.

ISC's facilities are located in six of the nation's top 13 media markets and nearly 80 percent of the country's population is located within the primary trading areas of its facilities.

ISC promotes major motorsports events in every month of the racing season — more than any other motorsports promoter.

- Daytona International Speedway® in Florida
- Talladega Superspeedway® in Alabama
- Michigan International Speedway® located outside Detroit
- Richmond International Raceway® in Virginia
- Auto Club Speedway of Southern California, near Los Angeles
- Kansas Speedway® in Kansas City, Kansas
- Phoenix International Raceway® in Arizona
- Chicagoland Speedway® near Chicago, Illinois
- Route 66 RacewaySM near Chicago, Illinois
- Homestead-Miami SpeedwaySM in Florida
- Martinsville Speedway® in Virginia
- Darlington Raceway® in South Carolina
- Watkins Glen International® in New York

The Company also owns and operates Motor Racing Network Radio, the nation's largest independent sports radio network, Americrown Service CorporationSM, a subsidiary that provides catering and food and beverage concessions. In addition, the Company has a 50 percent interest in the Hollywood Casino at Kansas Speedway.

The National Association for Stock Car Auto Racing (NASCAR) is the most prominent sanctioning body in stock car racing, based on such factors as geographic presence, number of members and sanctioned events. ISC derives approximately 89 percent of its revenues from NASCAR-sanctioned racing events.

ISC attributes its solid revenues and profits to an operating strategy that produces significant operating cash flow which is reinvested in strategic opportunities to grow the business and deliver shareholder value.

## Primary IR Contact

Investor Relations  
International Speedway Corporation  
International Motorsports Center  
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Stock Performance

ISCA (Common Stock)	
Exchange	NASDAQ (US Dollar)
Price	\$ 44.12
Change (%)	▲ 0.26 (0.59%)
Volume	113,163
52 Week Low	\$35.12
Market Cap	\$1,078,441,705
Rolling EPS	6.18
PE Ratio	7.1392
Shares Outstanding	24,443,375

Data as of 01/17/19 4:00 p.m. ET



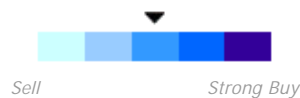
Recent Headlines & Events

- 01/10/2019  
International Speedway Corporation to Host Fourth Quarter and Full Year 2018 Financial Results Conference Call
- 11/09/2018  
NASCAR Makes Offer to Acquire International Speedway Corporation
- 11/01/2018  
International Speedway Corporation Agrees to Acquire the Assets of Racing Electronics

Date	Title
January 24, 2019 9:00 a.m. ET	Q4 2018 International Speedway Corporation Earnings Conference Call

Analyst Estimates / Ratings

Mean Recommendation: 3.0



Unable to fulfill request.

Corporate Governance - Management

- James C. France Chairman of the Board
- Lesa France Kennedy Chief Executive Officer
- John Saunders President
- Joie Chitwood , III Executive Vice President, Chief Administration Officer and Chief Legal Counsel
- W. Garrett Crotty Executive Vice President, Chief Administration Officer and Chief Legal Counsel
- Craig A. Neeb Executive Vice President, Chief Innovation and Development Officer
- Ben Odom Vice President, Deputy General Counsel
- Daryl Q. Wolfe Executive Vice President, Chief Marketing Officer
- Laura Jackson Senior Vice President, Corporate Services and Chief Human Resources Officer
- Frank Kelleher Vice President, Sales and Marketing
- Greg S. Motto Executive Vice President, CFO and Treasurer
- Jeff Boerger Vice President, ISC Corporate Development and President of Kansas Speedway Development Corporation (KSDC)
- Derek Muldowney Vice President of ISC and President, ISC Design and Development

## Ownership Summary

Shareholders				
	Holders	Value (\$MM)	% O/S	Shares
Institution	273	1,059.25	99.6	24,336,004
Mutual Fund	338	443.61	42.1	10,301,579
Insider *	29	21.72	4.7	1,159,690

\*Insider values reflect direct beneficial ownership.

Top Holders				
	Shares Held	% O/S	Share Change	Filing Date
BlackRock Institutional Trust Company, N.A.	2,513,145	10.3	85,154	09/30/18
The Vanguard Group, Inc.	2,303,698	9.4	41,225	09/30/18
Paradice Investment Management LLC	2,007,991	8.2	-86,404	09/30/18
Macquarie Investment Management	1,435,384	5.9	-8,600	09/30/18
Renaissance Technologies LLC	1,243,366	5.1	249,166	09/30/18
Lindsell Train Limited	993,100	4.1	140,000	09/30/18
State Street Global Advisors (US)	825,489	3.4	55,795	09/30/18
Norges Bank Investment Management (NBIM)	727,964	3.0	0	12/31/17
Northern Trust Investments, Inc.	715,879	2.9	-18,180	09/30/18
Mawer Investment Management Ltd.	687,232	2.8	278,394	09/30/18

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